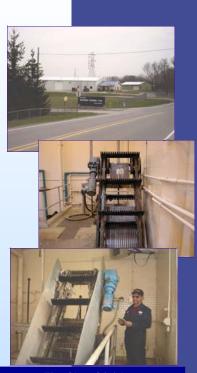


PROJECT CASE STUDY

"you'll like working with us!"

July 2004



The City of Adrian
Wastewater Treatment Plant
purchased three Duperon
FlexRakes under a development
program that tested the FlexRake's
no-maintenance design objectives



The Duperon FlexRakes are simply designed, with no lower sprocket to wear out, no complex controls, they are easy to install and energy efficient

CUSTOMER: The City of Adrian

Wastewater Treatment Plant

LOCATION: Adrian, Michigan

CATEGORY: Wastewater, Municipal

PRODUCT(S): (3) FlexRake® units, Full Penetration

INSTALL DATE: December 1997 (1), and April 1999 (2)

"Maintenance free!"

"No lower sprocket..."

"Confined space entries are gone..."

"Easy to install..."

"Ability to handle a lot more debris..."

"Easy to work with...It doesn't get any better!"



Ken Wesley,
Plant Superintendent,
The City of Adrian
Wastewater Treatment Plant

Prepared by: Ursula Rozanski, Marketing Director Duperon Corporation



CUSTOMER: The City of Adrian,

Wastewater Treatment Plant

LOCATION: Adrian, Michigan **CATEGORY:** Wastewater, Municipal

PRODUCT(S): (3) FlexRake® units, Full Penetration **INSTALL DATE:** December 1997 (1) and April 1999 (2)

TABLE OF CONTENTS	<u>PAGE</u>
OVERVIEW	3
THE ENVIRONMENT	3
THE ISSUES	4
THE SOLUTION	5
COST OF OWNERSHIP IMPACT	8
CONTACT INFORMATION	9
SITE SPECIFIC FLEXRAKE CONFIGURATION INFORMATION	10

Registered trademarks:

Duperon is a registered trademark of Duperon Corporation FlexRake is a registered trademark of Duperon Corporation

Trademarks:

FlexLink is a trademark of Duperon Corporation



CUSTOMER: The City of Adrian,

Wastewater Treatment Plant

LOCATION: Adrian, Michigan

CATEGORY: Wastewater, Municipal

PRODUCT(S): (3) FlexRake® units, Full Penetration **INSTALL DATE:** December 1997 (1) and April 1999 (2)



OVERVIEW

This municipal wastewater industry case study provides a look at one customer's experience with Duperon Corporation. Ken Wesley is the Plant Superintendent for the City of Adrian Wastewater Treatment Plant, which is located in Adrian, Michigan. He's been an employee of the City of Adrian for over 6 years.

This Duperon installation project was a replacement for three existing pieces of equipment, which were located in two physi-

cally separate locations in the City of Adrian (both of which support the City of Adrian Wastewater Treatment facility). One FlexRake unit was installed at the main plant and two others were installed at the Broadstreet facility about a mile away. All three FlexRakes were full-penetration units.

The three FlexRakes in this case study were installed as two separate projects. The two projects were unique due to the maintenance approach being utilized. The pilot FlexRake unit, installed at the main plant, was tested to see how long it could function without having any maintenance work done by the City of Adrian. As of April 2004, the FlexRake units at the two locations have had virtually no maintenance (main plant for almost 7 years, and the two Broadstreet FlexRakes for 5 years) performed on them.

In late April of 2004, Ken directed the maintenance crew to setup a regular maintenance schedule (change the oil, check the couplings) for the FlexRakes, which would be the first time that the FlexRakes were incorporated into a normal maintenance schedule since the original pilot installations. This was done not because the FlexRake units were having problems, but as part of the plant's normal maintenance procedures for such equipment and components.

Ken Wesley expressed his satisfaction with Duperon's products and level of service with the comment that "...it doesn't get any better...".

THE ENVIRONMENT

Over 120 years ago, the City of Adrian began providing water and sewer services to local residents. Steadily, the systems providing these services have expanded to meet the city's growth. Equipment has been upgraded, and modernized, resulting in a sophisticated and complex operation that serves the needs of a sizeable population. Major upgrades and improvements are currently underway to continue meeting the needs of this developing area.

The City of Adrian provides water and sewer services within the City's limits, and only a small number of water customers are located outside of the City's limits. In addition, treatment is provided for sewer flows from Adrian Charter Township, Madison Charter Township and Raisin Township. Overall, nearly 6,500 customers are served for water, and 26,000 for wastewater.

To provide these water and wastewater treatment services, the City operates a 10 million gallon per day water treatment plant, and a 7.0 million gallon per day wastewater treatment plant. In addition, the City maintains 75 miles of water mains, 85 miles of sewer collection pipes, 8 sewer lift stations, 2 elevated water storage tanks and a water booster station.



CUSTOMER: The City of Adrian,

Wastewater Treatment Plant

LOCATION: Adrian, Michigan

CATEGORY: Wastewater, Municipal

PRODUCT(S): (3) FlexRake⊚ units, Full Penetration INSTALL DATE: December 1997 (1) and April 1999 (2)

A staff of 40 employees, consisting of managers, administrators, licensed operators, mechanics and technicians support these expansive operations. Each treatment plant is continuously staffed, and the on-call staff responds to emergency situations. The wastewater treatment plant supports primary, secondary and tertiary (sand filters) treatment processes.

The City's goals are to provide water and water treatment services, while meeting all state and federal standards, with affordable rates and services that achieve a high level of customer satisfaction.

Additional detailed information about this facility can be found on the Internet at http://www.ci.adrian.mi.us/index.asp?NID=27

FACILITY MGD RATING: 7.0 MGD, Peak flows up to 21 MGD, average daily flow up to 5.5 MGD

BUYER: City of Adrian, Michigan

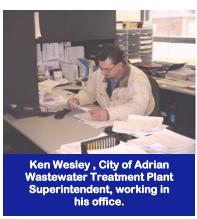
USER: City of Adrian, Michigan

INSTALLATION SITE: Two physically separate locations, one at the main plant, which has one FlexRake unit and the Broadstreet location, which has two. Both locations are in the City of Adrian, Michigan.

Q & A:

Question: How is the facility managed and operated?

Ken: "The facility is owned by the City of Adrian. The City provides water and sewer services to the City's residents, with a limited number of water customers being located outside of the City's limits. In addition, sewer treatment is provided for sewer flows from Adrian Charter Township, Madison Charter Township and Raisin Township. Overall, nearly 6,500 customers are provided water services, and 26,000 are provided wastewater services. This facility is an 8% combined sewer operation...The Broadstreet location (with two FlexRakes) sees it all before it gets to the plant. Our (water treatment) processes include primary, secondary and tertiary (sand filter) steps."



THE ISSUES

The existing screening equipment at the main plant and at the Broadstreet location needed to be replaced. At 20+ years the equipment was driving the cost of ownership higher, due to the continuous need for maintenance.



The City of Adrian, **CUSTOMER:**

Wastewater Treatment Plant

LOCATION: Adrian, Michigan **CATEGORY:** Wastewater, Municipal

PRODUCT(S): (3) FlexRake@units, Full Penetration **INSTALL DATE:** December 1997 (1) and April 1999(2)

Q & A:

Question: What was the reason for the purchase of new bar screen equipment?

Ken: "The previous equipment was 20+ years old and needed to be replaced. Pins would get sheared in the upper sprockets, the debris would bind up in the bars and pins had to be changed every day. The lower sprockets needed to be changed frequently as well. At the end (just before replacement of the existing equipment) we were doing confined space entries due to age of the equipment at both locations (main plant and Broadstreet) using a minimum of three individuals (for each entry). (We also needed)...Hot work permits due to the torches, and of course regular permits... needed to replace the (existing) bar screen equipment because of all the problems."

Question: What kinds of debris were you seeing at the main plant and Broadstreet sites?

Ken: "Both sites can get heavy debris...rags, applicators, grease, sticks, rocks, leaves (many), coffee cans, some limbs, ...we do have grit and even toys... We do get grease and rag at-

tacks....a high influx of rain will cause a high influx of debris."



Duperon FlexRake

THE SOLUTION

As the Plant Supervisor, Ken Wesley wanted to replace the existing mechanical bar screen equipment at the Broadstreet location with new equipment that would have an immediate impact on the cost and amount of maintenance services presently being expended. Duperon Corporation had already installed one FlexRake unit at the

main plant which was over a year old and virtually maintenance free.

The main plant FlexRake unit had been installed by Ron Reed—City of Adrian Maintenance Representative, Royce Deline—City of Adrian, and Duperon Corporation as a joint development project to fully test the FlexRake's no-maintenance design objectives. The development project intention was to install the FlexRake unit in a wastewater application environment, and benchmark how long the unit could operate without any maintenance support services being provided.



Duperon FlexRakes

Duperon also used this as an opportunity to refine the design of the equipment in the best of all possible test environments, a 24 x 7 production operation. The development project also presented a benefit to the City of Adrian in that the cost of the equipment has been discounted to reflect the design-development status of the equipment. Thus making it a more attractive investment from the City's perspective.



CUSTOMER: The City of Adrian,

Wastewater Treatment Plant

LOCATION: Adrian, Michigan
CATEGORY: Wastewater, Municipal

PRODUCT(S): (3) FlexRake® units, Full Penetration INSTALL DATE: December 1997 (1) and April 1999(2)

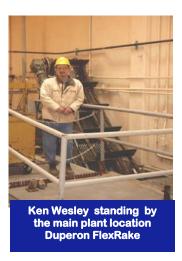
INSTALLATION DATE AND TYPE:

- Main Plant, one FlexRake, December 1997
- Broadstreet, two FlexRakes, April 1999

PRODUCT INFORMATION SUMMARY:

For more detailed information, please see the "SITE SPECIFIC FLEXRAKE CONFIGURATION INFORMATION" section elsewhere in this document.

- Quantity of three (3), FlexRakes, Full Penetration
 - Main plant—One unit
 - Broadstreet—Two units
- No controls configured
- Shipping Configuration:
 - Main Plant—Shipped fully assembled
 - Broadstreet—Each (of two) unit shipped in two pieces
- Installation angle:
 - Main plant 45 degrees
 - Broadstreet 17 degrees
- Designed for 21 MGD
- Dimensions and scraper count:
 - Main Plant—Height 15 ft. 1 in. by width 2 ft. 6 in , 18 scrapers
 - Broadstreet—Height 17 ft. 6 in. by width 2 ft. 3 in , 22 scrapers



Q & A:

Question: How did you proceed to purchase the new bar screen equipment?

Ken: "Duperon's was the best bid by far, due to the pilot. The price was discounted in the development partnership."

Question: Were you looking for a self-cleaning unit?

Ken: "Yes"



CUSTOMER: The City of Adrian,

Wastewater Treatment Plant

LOCATION: Adrian, Michigan

CATEGORY: Wastewater, Municipal

PRODUCT(S): (3) FlexRake⊚ units, Full Penetration INSTALL DATE: December 1997 (1) and April 1999 (2)

Question: Did you have any operational cost considerations or requirements?

Ken: "No, but we were going to spend the extra money this time to get the additional wear, ...25 years versus 15...and maintenance-free. The (Duperon FlexRake) units (at the Broadstreet location) were designed as a 1 inch bar, I believe that we could easily go with 3/4 or 1/2 inch bars. With this (Duperon) equipment it would not be a problem, due to the torque that you have to do the job. You get a clean sweep with every pass, so you don't get the jamming, and we run a 24 by 7 operation."

Question: Was this a standalone project or part of a larger project?

Ken: 'Standalone."

Question: What kind of purchase was this, replacement, expansion, upgrade, or new acquisi-

tion?

Ken: "Replacement"

Question: How did the installation process go?

Ken: "We installed all three units ourselves. They were easy to install as compared to other equipment. The main plant FlexRake was installed manually without using any cranes. It was lighter and not as wide as the Broadstreet units. We had limited room to work in the Broadstreet building, and the units were manufactured in two pieces. It was a matter of bolting the FlexRakes together and lowering them into the channel. We don't like to do confined space entries...We then "demoed" the upper channel...(We) let debris fall into the channel and the



FlexRakes pulled out large chunks of concrete, about 8 inches in diameter with no problems. (In total)...it took about one month to complete the demolition, (and prep the space) then we installed the rakes...(We) fabricated lift equipment, to work inside the Broadstreet building,...room to work with was very constricted."

Question: How had Duperon performed during the evaluation (bid) process?

Don Reed, City of Adrian Maintenance Representative inspects one of the Broadstreet FlexRakes

Ken: "Very responsive, absolutely...this would be a plus for someone considering a purchase."

Question: How had Duperon performed during the purchase process but before the installation process?

Ken: "The same, very responsive, good support and service."



CUSTOMER: The City of Adrian,

Wastewater Treatment Plant

LOCATION: Adrian, Michigan
CATEGORY: Wastewater, Municipal

PRODUCT(S): (3) FlexRake® units, Full Penetration INSTALL DATE: December 1997 (1) and April 1999(2)

Question: How had Duperon performed during the warranty process?



FlexRake in the channel

Ken: "I haven't had any warranty issues...immediate support on development issues. The issues were taken care of quickly and responsively as part of the development agreement that we had...Duperon is easy to work with."

Question: Operationally—What are some Duperon benefits?

Ken: "If the FlexRake is shut down for a period of time, it starts up, without shearing a pin, ...no overload, it operates smoothly after being shut down for a while...we don't need to manually clean our rakes anymore, we had to do that for the previous equipment....."

Question: What are some miscellaneous Duperon benefits? (Construction materials, off the shelf parts, service)

Ken: "Maintenance free! The first unit was stainless, I love the design of the (FlexLink™) chain, ...there's no lower sprocket, confined space entries are gone, (we) can lift the unit completely out, ...you have full penetration of the rake to get a good cleaning...ability to handle a lot more debris. Need less maintenance personnel to maintain, no confined space entry, no lower sprocket (to maintain). It's a simple piece of equipment that doesn't need maintenance, doesn't need a lot of energy, and no fancy controls. It moves so slowly that the wear and tear is nominal. It doesn't get any better...haven't had to replace anything."

Question: Would you be a reference site for Duperon prospect visits?

Ken: "I have been since it was installed..."

COST OF OWNERSHIP IMPACT

Detailed cost information for the previous equipment was not available at the time of the interview.

FIRST YEAR DUPERON EQUIPMENT MAINTENANCE EXPENDITURES TOTAL: \$0

The cost of ownership impact information is presented here in terms of reductions in tangible aspects of ownership that were the result of replacing the previous screening equipment with the Duperon FlexRake equipment:



CUSTOMER: The City of Adrian,

Wastewater Treatment Plant

LOCATION: Adrian, Michigan
CATEGORY: Wastewater, Municipal

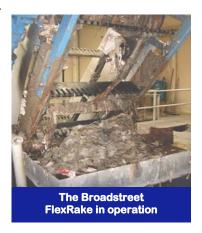
PRODUCT(S): (3) FlexRake® units, Full Penetration INSTALL DATE: December 1997 (1) and April 1999(2)

LABOR:

- Eliminate manual removal of debris from (previous) rake surfaces
- Eliminate confined space entries
- No maintenance
- Easy installation
- Eliminate need to install heavy frame

EQUIPMENT DESIGN:

- Simple design
- Eliminate chronic sprocket replacement
- · Eliminate pin replacement due to shearing
- Reduce the cost and number of replacement parts



EQUIPMENT AVAILABILITY (Case study is a 24 x 7 operational environment):

- High reliability
- High availability (High Mean-time Between Failure—MTBF)
- High resilience

PRODUCTIVITY GAINS:

- Eliminate complicated controls
- Reduce preventative maintenance
- Remove more debris
- Low energy consumption
- . Highly responsive Duperon service and support

CONTACT INFORMATION

Please direct any questions or comments regarding this case study to the contacts noted in this section. Thank you!

Duperon Headquarters:

Joe Gentle, Sales Manager Duperon Corporation 515 N. Washington Ave., First Floor Saginaw, Michigan 48607

Office: 989-754-8800 Toll free: 800-383-8479 Fax: 989-754-2175

Email: sales@duperon.com

www.duperon.com

Duperon Sales Representative:

John G. Hunter, Sales Representative Kennedy Industries Inc., (Pumps and Valves) P.O. Box 809, Milford, Michigan 48381,

Office: 248-684-6011, Fax: 248-322-9041, Ext 19, Email:Jhunter@kennedyind.com



CUSTOMER: The City of Adrian,

Wastewater Treatment Plant

LOCATION: Adrian, Michigan

CATEGORY: Wastewater, Municipal

PRODUCT(S): (3) FlexRake® units, Full Penetration **INSTALL DATE:** December 1997 (1) and April 1999(2)

SITE SPECIFIC FLEXRAKE CONFIGURATION INFORMATION— Main Plant

FlexRake Data	Barscreen Data
Model:	Site Dimensions:
Wastewater (WW)	Width: 2 ft. 8 in.
	Height to Deck: 9 ft. 8 in.
No. of Units:	Clearance:
1 unit	1 in per side
Overall Dimensions:	Bar Size:
Width: 2 ft. 6in.	Width: 1/4 in
Height: 15 ft. 1 in.	Depth: 2 in.
	Height: 83 in.
No. of FlexLinks™:	Bar Openings:
36 Links	1 in. clear opening
	1-1/4 in. on center
No. of Scrapers:	Deadplate dimensions:
18 Scrapers	Thickness: ¼ in
_	Width: 27 1/2 in.
	Height: 72 in.
Scraper Dimensions:	Discharge height:
Thickness: .75 in.	3 ft. 6 3/4 in.
Width: 27 in.	,
Depth: 4 in.	
Distance between Scrapers:	Barscreen Accessories
21 in. every 2 nd Link	
Scraper Material, config:	FlexRake Mounting:
UHMW, serrated for WW	Material: 304 Stainless Steel:
Support Angle, Accessories:	Return Guides:
None	Assembled on Screen
1,0110	Material: 304 Stainless Steel
Drive Characteristics:	Chain Slides:
Standard 1/3 hp, 3/60/230/460	Not Applicable
volt, elec Sumitomo BBB gear	The state of the s
motor, explosion proof.	
Controls:	Chain Slide Mountings:
None included.	Not Applicable
Spare Parts:	Technical Assistance
(1) Std Package with (1) Snap Ring	
Tool	
Coating:	Technical Assistance Dates:
Standard Duperon P-001	As requested.
3 coat, moisture-cured urethane.	1
Color: SAFETY BLUE	
Accessories	Warranty
Strippers:	Standard Warranty Term:
WW Debris	1 year
Brushes:	Equipment Owner:
N/A	City of Adrian
Other:	
N/A	
Barscreen	Installation Date: December 1997
Barscreen Material:	
304 Stainless Steel	
Barscreen Coating:	
N/A	
Angle from Vertical: 45 degrees	
migic nom vertical. To degrees	



CUSTOMER: The City of Adrian,

Wastewater Treatment Plant

LOCATION: Adrian, Michigan

CATEGORY: Wastewater, Municipal

PRODUCT(S): (3) FlexRake® units, Full Penetration **INSTALL DATE:** December 1997 (1) and April 1999(2)

SITE SPECIFIC FLEXRAKE™ CONFIGURATION INFORMATION— Broadstreet Location

ElevBaka Data	Paragram Data
FlexRake Data	Barscreen Data
Model:	Site Dimensions: Width: 2 ft. 8 in.
Wastewater (WW)	Height to Deck: 9 ft. 8 in.
No. of Units:	Clearance:
2 units	1 in per side
Overall Dimensions:	Bar Size:
Width: 2 ft. 3in.	Width: 3/8 in
Height: 17 ft. 6 in.	Depth: 2 in.
	Height: 120 in.
No. of FlexLinks™:	Bar Openings:
88 Links	1 in. clear opening
N	1-3/8 in. on center
No. of Scrapers:	Deadplate dimensions:
22 Scrapers	Thickness: ¼ in Width: 30 in.
Scraper Dimensions:	Height: 50 in. Discharge height:
Thickness: 1 in.	3 ft. 6 3/4 in.
Width: 27 in.	J II. U J/ T III.
Depth: 7 in.	
Distance between Scrapers:	Barscreen Accessories
21 in. every 2 nd Link	
Scraper Material, config:	Flex-Rake Mounting:
UHMW, serrated for WW	Material: 304 Stainless Steel
Support Angle, Accessories:	Return Guides:
None	Assembled on Screen
	Material: 304 Stainless Steel
Drive Characteristics:	Chain Slides:
Standard 1/3 hp, 3/60/230/460	Not Applicable
volt, elec Sumitomo BBB gear	**
motor, explosion proof.	
Controls:	Chain Slide Mountings:
None included.	Not Applicable
Spare Parts:	Technical Assistance
(1) Std Package with (1) Snap	
Ring Tool	
Coating:	Technical Assistance Dates:
Standard Duperon P-001 3 coat, moisture-cured urethane.	As requested.
Color: SAFETY BLUE	
Accessories	Womenter
Strippers:	Warranty Standard Warranty Term:
WW Debris	1 year
Brushes:	Equipment Owner:
N/A	City of Adrian
Other:	,
N/A	
Barscreen	Installation Date: April 1999
Barscreen Material:	*
304 Stainless Steel	
Barscreen Coating:	
N/A	
Angle from Vertical: 30 degrees	
-	•



CUSTOMER: The City of Adrian,

Wastewater Treatment Plant

LOCATION: Adrian, Michigan
CATEGORY: Wastewater, Municipal

PRODUCT(S): (3) FlexRake® units, Full Penetration INSTALL DATE: December 1997 (1) and April 1999(2)



Duperon Corporation's new headquarters location as of May 1, 2004

Duperon Corporation 515 N. Washington Ave.

First Floor

Saginaw, MI 48607-1370 Voice: 989.754.8800 Toll Free: 800.383.8479 Fax: 989.754.2175

Email: sales@duperon.com Website: www.duperon.com

© COPYRIGHT 2003 1034/1081-000001-0704-UAR